

QUALITY PROGRESS

27th Annual Salary Survey

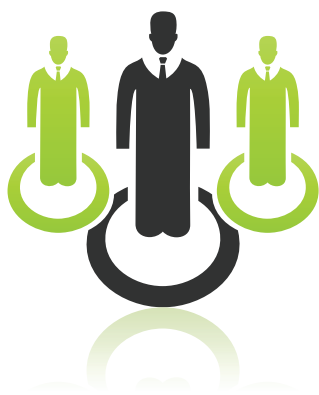
www.qualityprogress.com/salariesurvey

AVERAGE SALARIES

Full-time regular workers

\$88,458
(U.S.)

\$84,226
(Canada)



Regular workers who also consult:

\$121,560 + \$98,991
(U.S.)



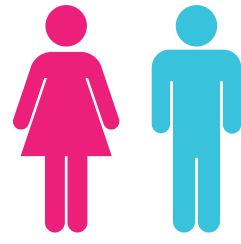
\$113,000 + \$91,667
(Canada)

(regular salary + consulting income)

Gender

U.S.:
Men took in an average salary of **\$91,070**.

+ \$9,158 more than women.



Canada:
Men earned an average salary of **\$87,942**.

+ \$8,032 more than the women.

GENERAL RESULTS

Raises

47.4%

expect one between **2.1% to 4%**.



Service vs. manufacturing

Service workers made more than counterparts in manufacturing.

\$5,020 more (U.S.)

\$13,766 more (Canada)



Extra hours

More than **40%** of U.S. respondents work more than 45 hours per week.



TRAINING AND EDUCATION

Academic degrees

Workers with doctorates earn **\$18,390 more** than those with master's degrees.



Those with master's degrees earn **\$16,504 more** than those at the bachelor's degree level.

Six Sigma training

Respondents with any level of **Six Sigma training** earned more than those without any:

+ \$16,826 (U.S.)

+ \$5,524 (Canada)



Master Black Belt vs. Black Belt

Master Black Belts earned:

\$25,583 more than Black Belts.

(\$124,661 vs. \$99,078)



SURVEY DEMOGRAPHICS

Respondents

6,445
including:

167

Self-employed consultants



44

Self-employed consultants who are also regular employees

Countries represented

92%
from the U.S.



6.2%
from Canada



0.85%
from 29 other countries

Full-time regular workers

68.4%
are men (U.S.)



70.1%
are men (Canada)

Quality department

83.6%
are part of one (U.S.)

87.3%
(Canada)



Exempt status

85.6%
(U.S.)



78.3%
(Canada)



READ MORE

More results can be found in the December 2013 edition of QP and

www.qualityprogress.com/salariesurvey

WHAT YOU'LL FIND:

- Salaries broken down by job title, geographic location, training and education, certification, experience and more.
- Nearly 200 pages of results organized into 24 sections, including 111 figures and tables.
- Downloadable PDF of the complete report.
- Webcast featuring commentary, analysis and helpful career advice.
- Updated salary calculator refreshed with this year's data.
- Past results dating back to 1995.
- Links to career resources.

